



WORKFORCE DEVELOPMENT BOARD

Supporting the Development and Retention of a World Class Workforce

Jeffrey S. Swartz, Executive Director

Carl A. Donato Jr., Chair

**BUSINESS SERVICES AND OUTREACH TEAM
MEETING MINUTES
THURSDAY, NOVEMBER 21, 2024, 2:00 PM
ZOOM MEETING**

ATTENDANCE

COMMITTEE INFORMATION AND ATTENDANCE							
Name	Organization	Trustee Member	16-May-24	20-Jun-24	18-Jul-24	21-Nov-24	
Thompson Ryan	Truist Bank, BSOT Chair				X	X	
Askie-Rosario, Andrea	CC Commission of the Blind		X				
Baer, Jessika	NJ DOL			X		X	
Bass, Henry	NJ DOL		X	X		X	
Burden, Lawrence	Hopeworks						
Campbell, Gabriella	NJ DOL		X	X	X	X	
Cirii, Frank	CCOSCC	X	X	X			
DeFulvio, Michelle	Camden County College		X				
Field, Nicole	NJDOL				X		
Fugee, Antoinette	Cooper			X		X	
Lakshminarayan, Pavithra	NJ Dept. of Labor & Workforce Dev.		X				
Leonetti, Mike	CCOSCC						
Lord, Lisa	CCTS			X	X		
McCormick, Carol	Camden County College						
Moen, Bill	Camden County College		X				
Page-Soncrant, Jeanne	NJ DOL, Business Rep.		X		X	X	
Perez, Irene	DVRS			X		X	
Randall, Angela	Community Planning & Advocacy Council (CPAC)				X		
Regensburger, Robert	Lockheed Martin	X	X	X	X	X	
Richardson, Ryan	NJDOL		X			X	
Robinson, Terrenny	Net America						
Shafer, Derena	Camden County College						
Sinclair, Nidia	Camden County One-Stop					X	
Spector, David	NJDOL						
Weil, Robert	Conner, Strong, and Buckelew	X		X	X	X	
Michelle Rohan						X	
Mayan	WDB		X	X			
Richell Hardison						X	
Henderson, Bridget	WDB						
Swartz, Jeffrey S.	WDB		X				
Vaughn, Debra	WDB				X		
Williams, Leslie	WDB						

WELCOME & APPROVAL OF MINUTES

Ryan Thompson, Chair of the BSOT Committee, opened the meeting at 2:04 PM. Ryan asked for a motion to approve the minutes for the July 18, 2024, meeting. Motion was made by Bob Weil and seconded by Jeffrey Swartz. With majority vote to the affirmative, the motion carried, and the minutes for the July 18, 2024, meeting were approved.

REGIONAL UPDATES

Jeffrey Swartz, Executive Director

- The MOU/IFA was approved by the State.



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- Camden County College held their National Apprenticeship Week Presentation this morning and shared the following statistics.
 - There are over 1000 apprenticeships in New Jersey.
 - New Jersey is ranked in the top Two nationally.
 - Return on Investment: for every \$1 spent, \$27 comes back to the state.
 - Camden County College has 229 current apprenticeships, one of the largest programs in the state.
- The next Quarterly Board Meeting will be held on December 18, 2024, at the Camden County College/Blackwood Campus, Roosevelt Hall at 8:30 am. Breakfast will be served, and all committee members and chairs are encouraged to attend.

COMMITTEE UPDATES

Jeanne Page-Soncrant, NJDOL

- Business Services is running two recruitment events per month.
 - This month a recruitment was held for DIY Media Group, Pennsauken
 - Apprenticeship event for Paraprofessionals (teacher’s assistants) on November 26, 2024, for Camden City Board of ED with over 200 participants registered.
 - Rapid Response for 2 Employers that are closing their business.
 - Off Track betting company in December.
 - Sahara Sam’s in January
- Jeanne will present to the committee on December 19, 2024, a presentation on the NLX Job Board to encourage businesses to partner with the BSR Team.

Henry Bass, Veteran Services

- An upcoming information session on January 15, 2025, at 10:00am for telecommunication and fiber optic training for Veterans.
 - Location will be forthcoming.

Gabriella Campbell, NJDOL

- Discussed outreach of employers interested in On the Job Training (OJT) services.

BUSINESS/COMMITTEE UPDATES

Antoinette Fugee, Cooper

- Cooper is launching its first ever HVAC Co-op program with Camden County Technical School, Gloucester Campus.

Bob Weil, Conner, Strong and Buckelew

- Conner, Strong and Buckelew is looking for an Associate Consultant in Data Analytics and a Vice President, New Business Broker for Production Support, both positions in Camden County. All applicants must go through the Conner, Strong and Buckelew website to apply.

Ryan Richardson, NJDOL

- The NJDOL is working with one of its Industry Partners who created a Renewable Energy Career Pathway Program for students to hold a dual enrollment while in High School. The NJDOL invites community partners, community colleges, and nonprofit organizations to help assist in creating this pathway program.

Irene Perez, DVRS

- DVRS provides 100% paid internships for 6 to 8 weeks.
 - Currently seeking two internships in the financial field.

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Ryan Thompson, Truist

- Beyond Expectations is hosting a Future Founders, Business, and Career Summit for media, technology, and the gaming industries December 7, 2024, at The College of New Jersey from 9:00am to 5:00pm.

Robert Regensburger, Lockheed Martin

- Lockheed reports a successful transition of employees from the Mt. Laurel and Moorestown Operations to the Camden Operation.
- Mt. Laurel and Moorestown locations are looking for qualified employees in engineering and computer science. Further information is available at Lockheed's career website.

ADJOURNMENT

Ryan asked for a motion to adjourn. Motion was made by Jeanne Page-Soncrant and seconded by Antoinette Fugee. By majority vote to the affirmative, the motion carried, and the meeting adjourned at 2:43 PM.

NEXT MEETING

The next Business Services and Outreach Team meeting will be held Thursday, December 19, 2024, at 2:00 PM. via Zoom. Meeting materials and Zoom conferencing information will be distributed prior to the meeting.

Submitted by: Michelle Rohan, Committee Coordinator