

Competitive contracting for CWEP with Basic Skills services, CWEP with Occupational Skills services, CWEP with ESL Training Services, and Clothing Assistance services for the GA & GA/SNAP population.

On March 19, 2019, the Camden County WDB and Camden County released a Request for Proposals packet:

- 19-WF-02 – Requesting CWEP with Basic Skills services, CWEP with Occupational Skills services, CWEP with ESL Training Services, and Clothing Assistance services for the GA & GA/SNAP population.

Bidders Conference was held for the set of bid specifications on March 29, 2019.

Proposals were received at the WDB office on April 12, 2019. Four (4) proposals were received. The WDB staff did an initial review of each proposal to ensure all the requirements were met.

The following review committee was appointed:

PROGRAM REVIEW

Nidia Sinclair (CCOS)

Laurie Maguire (CCOS)

Lauren Hill (CCOS)

Carolyn Demo-Janowiak (CCBSS)

Lewanna Carey (CCBSS)

Dyon Draft (CCBSS)

Deanna Randazzo (CCBSS)

Elizabeth Guzman (DVR)

Andrea Jenkins (NJ State ES)

Kristi Connors (NJ State ES)

Robin Morris (CCOS)

Marilyn Gonzales (CCOS)

Salama McFarland (CCBSS)

Lisa Felch (CCBSS)

Melanie Perna (DVR)

Sarah Scarantino (DVR)

FISCAL REVIEW

Janice Bryant (CCOS)

Aaron Cream (CCOS)

Barbara Pape (CCOS)

Leslie Williams (CCWDB)

Debbie Wolk (Camden County Office of Internal Audit)

Tiffany Pressley (Camden County Office of Internal Audit)

Dan Powell (Camden County Office of Internal Audit)

All committee members have been and remain intimately familiar with the need for these services, and all committee members determined that none were in any conflict or potential conflict of interest as defined the Local Government Ethics Law.

The specifications set forth various expectations of the County, and included evaluation criteria upon which the vendors knew they would be judged. These included program design criteria, management criteria, and cost criteria. The methodology included a point computation and was established so as to not unfairly or illegally discriminate against or exclude otherwise capable vendors.

Review teams met, beginning on April 16, 2019, and did complete reviews of each of the proposals. Each proposal was reviewed by team members, and the scores were averaged to produce a final proposal score.

***The attached “Summary of Proposal Evaluation Scores” shows the vendors who submitted proposals for each of the requests for proposals and the scores. All proposals scored 50% or above in all categories, thus qualifying them for funding, per the RFP.*

We are recommending the following contracts be awarded, contingent upon receipt of funds:

- **Camden County College** – To provide CWEP with Basic Skills Training to 44 GA/GA-SNAP customers.
Address: 200 North Broadway, Camden NJ 08102
Contract Dates: July 1, 2019 through June 30, 2020
Funding: \$110,000.00 Workfirst NJ funds
Initial award: \$27,500.00 to provide services to 11 customers.
Performance Benchmarks: per the RFP

- **Camden County College** – To provide CWEP with ESL Training to 10 GA/GA-SNAP customers.
Address: 200 North Broadway, Camden NJ 08102
Contract Dates: July 1, 2019 through June 30, 2020
Funding: \$25,000.00 Workfirst NJ funds
Initial award: \$5,000.00 to provide services to 2 customers.
Performance Benchmarks: per the RFP

- **Camden County OEO** – To provide CWEP with Basic Skills Training to 44 GA/GA-SNAP customers.
Address: 538 Broadway, Camden, NJ 08103
Contract Dates: July 1, 2019 through June 30, 2020
Funding: \$110,000.00 Workfirst NJ funds
Initial award: \$27,500.00 to provide services to 11 customers.
Performance Benchmarks: per the RFP

- **The Work Group** – To provide Clothing Assistance Services to 92 GA/GA-SNAP customers.
Address: 3720 Marlton Pike, Pennsauken, NJ 08110
Contract Dates: July 1, 2019 through June 30, 2020
Funding: \$4,600.00 Workfirst NJ funds
Initial award: \$1,150.00 to provide services to 23 customers
Performance Benchmarks: per the RFP

19-WF-02: Summary of Proposal Evaluation Scores

CW/Basic- CC College	Max Available	Total Score #1	Total Score #2	Average Total Score	% of Available
Quality of Program Design	35	34	34	34	97.14%
Organizational Capacity	25	18	18	18	72.00%
Goals and Outcomes	25	25	25	25	100.00%
Budget Information	15	8	9	9	56.67%
Total Proposal Score	100	85	86	86	86.00%

CW/ESL- CC College	Max Available	Total Score #1	Total Score #2	Average Total Score	% of Available
Quality of Program Design	35	34.5	34.5	35	98.57%
Organizational Capacity	25	22	22	22	88.00%
Goals and Outcomes	25	18.5	18.5	19	74.00%
Budget Information	15	14	12	13	86.67%
Total Proposal Score	100	89	87	89	89.00%

CW/Basic- CCOEO	Max Available	Total Score #1	Total Score #2	Average Total Score	% of Available
Quality of Program Design	35	35	35	35	100.00%
Organizational Capacity	25	25	25	25	100.00%
Goals and Outcomes	25	25	25	25	100.00%
Budget Information	15	15	15	15	100.00%
Total Proposal Score	100	100	100	100	100.00%

Clothing-TWG	Max Available	Total Score #1	Total Score #2	Average Total Score	% of Available
Quality of Program Design	35	35	35	35	100.00%
Organizational Capacity	25	23	23	23	92.00%
Goals and Outcomes	25	25	24	25	100.00%

Budget Information	15	15	15	15	100.00%
Total Proposal Score	100	98	97	98	98.00%

SUMMARY	Max Available	Total Score #1	Total Score #2	Average Total Score	% of Available
CW/Basic - CC College	100	85	86	86	86.00%
CW/ESL - CC College	100	89	87	89	89.00%
CW/Basic - OEO	100	100	100	100	100.00%
Clothing-TWG	100	98	97	98	98.00%