

On May 16, 2017, the Camden County WDB and Camden County released a Request for Proposals packet:

- 17-YS-01 – Requesting WIOA Out-of-School Youth Services.

Bidders Conference was held for the set of bid specifications on May 25, 2017.

Proposals were received at the WDB office on June 6, 2017. Four (4) proposals were received. The WDB staff did an initial review of each proposal to ensure all the requirements were met.

A review committee was appointed, consisting of Nidia Sinclair, Barbara Pape, Marisol Vasquez, Jyi Peterson, Robert Weil, and Laurie Maguire (Program Review); and Debbie Wolk, Tiffany Pressley, Dan Powell, Leslie Williams, and Janice Bryant (Fiscal Review). All committee members have been and remain intimately familiar with the need for these services, and all committee members determined that none were in any conflict or potential conflict of interest as defined the Local Government Ethics Law.

The specifications set forth various expectations of the County, and included evaluation criteria upon which the vendors knew they would be judged. These included program design criteria, management criteria, and cost criteria. The methodology included a point computation and was established so as to not unfairly or illegally discriminate against or exclude otherwise capable vendors.

Review teams met, beginning on June 8, 2017, and did complete reviews of each of the proposals. Each proposal was reviewed by team members, and the scores were averaged to produce a final proposal score.

The attached “Summary of Proposal Evaluation Scores” shows the vendors who submitted proposals for each of the requests for proposals and the scores. **Yellow highlight indicates a score below the required 50%.

Vendor rankings by Average Total Score for each RFP component (“Summary”) are at the bottom of the page.

Camden County College’s proposal is not recommended for funding since that proposal scored below 50% in one or more categories, per RFP dictate.

We are recommending the following contracts be awarded:

17-YS-01: Summary of Proposal Evaluation Scores

YS-OEO	Max Available	Total Score #1	Total Score #2	Average Total Score	% of Available
Quality of Program Design	70	70	68	69	98.57%
Goals and Outcomes	20	20	20	20	100.00%
Agency Experience	20	20	19	20	97.50%
Fiscal Plan	15	14	14	14	93.33%
Total Proposal Score	125	124	103	123	98.40%

YS-The Work Group	Max Available	Total Score #1	Total Score #2	Average Total Score	% of Available
Quality of Program Design	70	62	64	63	90.00%
Goals and Outcomes	20	15	20	18	87.50%
Agency Experience	20	20	18	19	95.00%
Fiscal Plan	15	14	13	14	90.00%
Total Proposal Score	125	111	115	113	90.40%

YS - Camden County College	Max Available	Total Score #1	Total Score #2	Average Total Score	% of Available
Quality of Program Design	70	63	39	51	72.86%
Goals and Outcomes	20	17	7	12	60.00%
Agency Experience	20	16	11	14	67.50%
Fiscal Plan	15	6	6	6	40.00%
Total Proposal Score	125	102	63	83	66.00%

YS - YMCA	Max Available	Total Score #1	Total Score #2	Average Total Score	% of Available
Quality of Program Design	70	59	66	63	89.29%
Goals and Outcomes	20	16	17	17	82.50%

Agency Experience	20	20	15	18	87.50%
Fiscal Plan	15	12	10	11	73.33%
Total Proposal Score	125	107	108	108	86.00%

- **The Work Group** – To provide Out of School Youth services to 53 WIOA-eligible Youth. (The initial award under the contract will be for \$78,000 to provide services to 13 customers.)
Address: 3720 Marlton Pike, Pennsauken, NJ 08110
Contract Dates: August 1, 2017 through June 30, 2018
Funding: \$318,000 WIOA Out-of-School Youth funds
Performance Benchmarks: per the RFP

- **Camden County OEO** – To provide Out of School Youth services to 37 WIOA-eligible Youth. (The initial award under the contract will be for \$54,000 to provide services to 9 customers.)
Address: 538 Broadway, Camden, NJ 08103
Contract Dates: August 1, 2017 through June 30, 2018
Funding: \$222,000 WIOA Out-of-School Youth funds
Performance Benchmarks: per the RFP

- **YMCA of Burlington and Camden Counties** – To provide Out of School Youth services to 10 WIOA-eligible Youth. (The initial award under the contract will be for \$11,991.02 to provide services to 2 customers.)
Address: 59 Centerton Rd., Mount Laurel, NJ 08054
Contract Dates: August 1, 2017 through June 30, 2018
Funding: \$59,955.14 WIOA Out-of-School Youth funds
Performance Benchmarks: per the RFP

SUMMARY	Max Available	Total Score #1	Total Score #2	Average Total Score	% of Available
YS-OEO	125	124	103	123	98.40%
YS-The Work Group	125	111	115	113	90.40%
YS-YMCA	125	107	108	108	86.00%
YS - Camden County College	125	102	63	83	66.00%