

Competitive Contracting for WIOA Out-of-School Youth Services.

On April 13, 2022, the Camden County WDB and Camden County released a Request for Proposals packet:

- 22-YS-01 – Requesting WIOA Out-of-School Youth Services.

Bidders Conference was held for the set of bid specifications on April 21, 2021.

Proposals were received at the WDB office on May 12, 2022. Two (2) proposals were received. The WDB staff did an initial review of each proposal to ensure all the requirements were met.

The following review committee was appointed:

PROGRAM REVIEW

Nidia Sinclair (CCOS)

Laurie Maguire (CCOS)

Jyi Peterson (CCOS)

Marisol Vasquez (CCOS)

FISCAL REVIEW

Aaron Cream (CCOS)

Eric Romolini (CCOS)

Lynn Martin (CCOS)

All committee members have been and remain intimately familiar with the need for these services, and all committee members determined that none were in any conflict or potential conflict of interest as defined the Local Government Ethics Law.

The specifications set forth various expectations of the County and included evaluation criteria upon which the vendors knew they would be judged. These included program design criteria, management criteria, and cost criteria. The methodology included a point computation and was established to not unfairly or illegally discriminate against or exclude otherwise capable vendors.

Beginning on May 13, 2022, review teams did complete reviews of each of the proposals, and the scores were averaged to produce a final proposal score.

***The attached “Summary of Proposal Evaluation Scores” shows the vendors who submitted proposals for each of the requests for proposals and the scores. All proposals scored 50% or above in all categories, thus qualifying them for funding, per the RFP. It is our stated intention to fund multiple providers.*

Camden County OEO scored highly in the quality of its program design; perfectly in its stated goals and outcomes; perfectly in agency experience; and provided a very sound fiscal plan.

The Work Group was also scored highly in the quality of its program design; perfectly in its stated goals and outcomes; very highly in agency experience; and provided an excellent fiscal plan.

We are therefore recommending the following contracts be awarded, contingent upon receipt of funds:

- Camden County OEO – To provide WIOA Out-of-School Youth services to 25 WIOA-eligible Youth.

Address: 538 Broadway, Camden, NJ 08103

Contract Dates: July 1, 2022 through June 30, 2023

Funding: \$162,500.00 WIOA funds

Initial award: \$81,250.00 to provide services to 13 customers.

Performance Benchmarks: per the RFP

- The Work Group – To provide WIOA Out-of-School Youth services to 54 WIOA-eligible Youth.

Address: 3720 Marlton Pike, Pennsauken, NJ 08110

Contract Dates: July 1, 2022 through June 30, 2023

Funding: \$351,000.00 WIOA funds

Initial award: \$175,500.00 to provide services to 27 customers.

Performance Benchmarks: per the RFP

22-YS-01: Summary of Proposal Evaluation Scores

YS-OEO	Max Available	Total Score #1	Total Score #2	Average Total Score	% of Available
Quality of Program Design	70	69	68	69	99.00%
Goals and Outcomes	20	20	20	20	100.00%
Agency Experience	20	19	19	19	100.00%
Fiscal Plan	15	14	14	14	93.00%

YS-The Work Group	Max Available	Total Score #1	Total Score #2	Average Total Score	% of Available
Quality of Program Design	70	64	64	64	91.00%
Goals and Outcomes	20	19	20	20	100.00%

Agency Experience	20	18	20	19	95.00%
Fiscal Plan	15	15	15	15	100.00%

SUMMARY	Max Available	Total Score #1	Total Score #2	Average Total Score	% of Available
YS - OEO	125	122	121	122	97.60%
YS-The Work Group	125	116	119	118	94.40%