

Competitive contracting for CWEP with Job Skills services, ESL + CWEP services, and Clothing Assistance services for the ABAWD/SNAP population.

On July 27, 2016, the Camden County WDB and Camden County released a Request for Proposals packet:

- 16-DHS-05 – Requesting CWEP with Job Skills services, ESL + CWEP services, and Clothing Assistance services for ABAWD/SNAP.

Bidders Conference was held for the set of bid specifications on August 4, 2016.

Proposals were received at the WDB office on August 17, 2016. Three (3) proposals were received – (1) for Clothing Assistance services and (2) for CWEP with Job Skills. The WDB staff did an initial review of each proposal to ensure all the requirements were met.

A review committee was appointed, consisting of Nidia Sinclair, Laurie Maguire, Marilyn Gonzalez and Robin Morris (Camden County Resource Center); Carolyn Demo-Janowiak and Dyon Draft, (Camden County Board of Social Services; Debbie Wolk, Tiffany Pressley, Janice Bryant, Barbara Pape and Aaron Cream (Fiscal). All committee members have been and remain intimately familiar with the need for these services, and all committee members determined that none were in any conflict or potential conflict of interest as defined the Local Government Ethics Law.

The specifications set forth various expectations of the County, and included evaluation criteria upon which the vendors knew they would be judged. These included program design criteria, management criteria, and cost criteria. The methodology included a point computation and was established so as to not unfairly or illegally discriminate against or exclude otherwise capable vendors.

Review teams met, beginning on August 19, 2016 and did complete reviews of each of the proposals. Each proposal was reviewed by team members, and the scores were averaged to produce a final proposal score.

****The attached “Summary of Proposal Evaluation Scores” shows the vendors who submitted proposals for each of the requests for proposals and the scores.**

Vendor listing by Average Total Score for each RFP component (“Summary”) are at the bottom of the page.

The Office of Camden County Counsel directed that the following proposal not be considered for funding due to audit findings:

- *WOTS Literacy Center - CWEP with Job Skills*

We are recommending the following contracts be awarded, contingent upon the receipt and insertion of NJ LWD WorkFirst allocations, sufficient for this purpose:

- **Camden County OEO** – To provide CWEP with Job Skills Training to 12 ABAWD/SNAP customers.
Address: 538 Broadway, Camden, NJ 08103
Contract Dates: October 1, 2016 through June 30, 2017
Funding: \$30,000 Workfirst NJ funds
(The initial award under the contract will be for \$7,500 to provide services to 3 customers.)
Performance Benchmarks: per the RFP
- **Robeson Community Development Corporation** – To provide CWEP with Job Skills Training to 12 ABAWD/SNAP customers.
Address: 2220 Woodlynne Avenue, Woodlynne, NJ 08107
Contract Dates: October 1, 2016 through June 30, 2017
Funding: \$30,000 Workfirst NJ funds
(The initial award under the contract will be for \$7,500 to provide services to 3 customers.)
Performance Benchmarks: per the RFP
- **Image and Attitude** – To provide Clothing Assistance services to 40 ABAWD/SNAP customers.
Address: 6500 Madison Avenue, Suite 13, Pennsauken, NJ 08109
Contract Dates: October 1, 2016 through June 30, 2017
Funding: \$1,400 Workfirst NJ funds
(The initial award under the contract will be for \$350 to provide services to 10 customers.)
Performance Benchmarks: per the RFP

Please do not hesitate to call with any questions.

16-DHS-05: Summary of Proposal Evaluation Scores

CWEP- CCOEO	Max Available	Total Score #1	Total Score #2	Average Total Score	% of Available
Quality of Program Design	35	29.5	35	32	91.43%
Organizational Capacity	25	25	25	25	100.00%
Goals and Outcomes	25	24	25	25	100.00%
Budget Information	15	15	14	15	100.00%
Total Proposal Score	100	93.5	99	96	96.00%

CWEP- Robeson CDC	Max Available	Total Score #1	Total Score #2	Average Total Score	% of Available
Quality of Program Design	35	35	35	35	100.00%
Organizational Capacity	25	22	25	24	96.00%
Goals and Outcomes	25	25	25	25	100.00%
Budget Information	15	12	15	14	93.33%
Total Proposal Score	100	94	100	97	97.00%

Clothing- Image & Attitude	Max Available	Total Score #1	Total Score #2	Average Total Score	% of Available
Quality of Program Design	35	31	31	31	88.57%
Organizational Capacity	25	25	22	24	96.00%

Goals and Outcomes	25	19	25	22	88.00%
Budget Information	15	15	14	15	100.00%
Total Proposal Score	100	90	92	91	91.00%

SUMMARY	Max Available	Total Score #1	Total Score #2	Average Total Score	% of Available
CWEP- Robeson CDC	100	94	100	97	97.00%
CWEP- CCOEO	100	93.5	99	96	96.00%
Clothing-Image & Attitude	100	90	92	91	91.00%