



WORKFORCE DEVELOPMENT BOARD

Supporting the Development and Retention of a World Class Workforce

Jeffrey S. Swartz, Executive Director

Matthew Verney, Chair

**BUSINESS SERVICES AND OUTREACH TEAM MEETING MINUTES
THURSDAY, JUNE 16, 2022, 2:00 PM (ZOOM CONFERENCING)
1111 MARLKRESS ROAD, SUITE 101, CHERRY HILL, NJ 08003**

ATTENDANCE

COMMITTEE INFORMATION AND ATTENDANCE									
Name	Organization	Trustee Member	18-Nov-21	20-Jan-22	17-Feb-22	17-Mar-22	21-Apr-22	19-May-20	
Weil, Robert	BSR Chair	X			X	X	X		
Bennett, Ryan	Truist Bank		X		X	X	X	X	
Cardwell, Larry	Pennsauken Township			X		X	X		
Casciano, Cheryl	NJ Dept. of Labor		X						
Cirii, Frank	CCOSCC	X	X	X	X	X	X	X	
Davis, Taylor	KIPP New Jersey			X			X		
Deitz, Jeffery									
Forman, Lois	Jewish Family & Children's Service				X		X		
Guzman, Ray	BSR DOL								
Hanna, Kaina	Camden County College				X				
Hejlek, Joe	KIPP New Jersey			X					
Islam, Sho	NJ Business Center				X		X		
Iannuci Cappello, Susan	Camden County College								
Jez, Craig	BSR DOL			X		X		X	
Leonetti, Mike	CCOSCC		X	X		X	X	X	
Lex, Jim	Camden County Improvement Authority					X			
McCormick, Carol	Camden County College		X	X		X	X	X	
Moen, Bill	Camden County College		X		X	X	X	X	
O'Hara, Ricky	DOL, Veterans				X	X	X	X	
Page-Soncrant, Jeanne	NJ Dept of Labor, Business Service Rep.		X						
Quinones, Cris	WAWA				X				
Regensburger, Robert	Lockheed Martin	X	X	X	X	X	X	X	
Russomanno, Salvatore N.	Applied Enterprises, LLC		X			X			
Shafer, Derena	Camden County College		X	X		X	X		
Sinclair, Nidia	CCOSCC		X	X		X	X		
Snyder, Billy	Pennsauken Public Schools								
Staas, Diane	Camden County College								
Thompson, Sherry	BSR DOL								X
Veneziani, Jennifer	Labor and Workforce Development, DVRS								
Levitt, Alex	WDB		X	X	X	X	X	X	X
Swartz, Jeffrey S.	WDB		X	X	X	X	X		
Vaughn, Debra	WDB			X	X	X	X	X	X

WELCOME

Bob Weil greeted the committee, and the meeting was called to order at 2:10p.m.

APPROVAL OF APRIL MEETING MINUTES

Bob Weil asked if there were any comments or corrections to the minutes from the May 19, 2022 meeting. Leslie Williams requested the approval of the minutes be tabled, pending full distribution of the document. The minutes for May 19, 2022 will be approved at the July 21st committee meeting.

One-Stop and Incumbent Worker Training (IWT) Updates

Frank Cirii, Local Area Operations Director, Camden County One-Stop

- The One-Stop is open with increasing flow of customers coming in for services. UI continues to see between 35-65 customers by appointment per day. Many of the State partners will be working hybrid schedules 2 to 3 days per week.
- HiSET testing in the Learning Link area has opened.
- Frank and Nidia Sinclair met with NJ DOL Business Services Rep Jessika Baer to provide an overview about services offered by One-Stop and Incumbent Worker Training (IWT) that she could share to assist with recruiting businesses to participate.

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- The first IWT class is underway at Camden County College with about 15 employees from ShopRite Markets participating in a 5-class series over the next 2 years to earn a certification. There are additional leads for future cohorts and additional WIOA funds have been earmarked for future training.

NJ Department of Labor, DVRS

Ricky O'Hara, Business Services Representative - Veterans

- Ricky stated that he continues to work with businesses in the Camden and Gloucester area. A new representative is working in Gloucester, and she will also be extending a hand to assist in Camden County. Jessika is also doing work in place of Jeannie.
- Robert Brown introduced himself as the new Burlington/Camden/Gloucester County veterans business rep and that he will be assuming Ricky's veterans business duties for Camden County. He previously served the Atlantic, Monmouth and Ocean counties.

Workforce Development Board – Regional Activities

Jeffrey Swartz, Executive Director

- Jeff reported the Atlantic City Electric (ACE) Training Initiative 2022 cohort is in its 4th year with a class at Camden County College. In the past 30 days, ACE has partnered with another company for an 18-month project to replace 500,000 electrical meters, starting in the southern part of the state and working toward the north. There are positions to be filled for about 40-50 employees to replace electrical meters. The job will be affiliated with electrical union's Local 351, starting at \$30.90 per hour. The job entails retrieving a service vehicle in Bridgeton and returning it daily. He will distribute information as soon as he receives it from Atlantic City Electric. Ricky O'Hara mentioned that PSE&G is looking for employees and he will provide the information to Jeff. The Line School equipment has been delivered and the training will commence at the Tony Canale Training Center in Egg Harbor Twp.
- The GSETA Annual Conference will be a virtual event in the Fall of this year. The committee will provide event details at a later date.
- Camden Works recently held a well-attended job fair at the Freedom Mortgage Center in Camden, for high school students and Camden residents looking for work.
- Jeff mentioned the next Quarterly meeting coming up on June 22nd at 8:30am. It is a virtual meeting, and everyone is invited to attend. The link to the meeting will be made available to anyone who requests the information. The meeting will include the election of officers for next year, as well as hearing an update from all the committee chairs about their activities.
- The Summer Youth Employment Program (SYEP) has successfully assigned all 45 youth interns. The program offers some great worksites and an excellent group of participants. Work-readiness training, provided by volunteers that include committee members, will start in the next week.

Jewish Family and Children Services

Lois Forman, Job Bank Coordinator

- Job Board – In addition to jobs posted from clients, partners and new businesses, training opportunities and resources are also shared on the job board. Lois invited everyone to provide training employment opportunities to be posted on the JFCS Job Board.
- A grant has recently been awarded to JCFS to develop a new program for women in transition who are seeking career changes, to assist them with evaluating their skillsets and transferable skills and improving their marketability in a new direction.
- Soups and Sweets Culinary Training Program – The program, funded by DVR, provides 200 hours of culinary training for young adults with disabilities. The students earn a Serve-Safe Certification, have externship opportunities and are prepared for competitive employment when they complete the program.

BUSINESS COMMUNITY & MEMBER UPDATES

Mike Leonetti, Camden County One-Stop:

- Mike stated that the Incumbent Worker Training program is underway with ShopRite, and he is waiting for feedback from the participants to see what improvements need to be made for the next class.
- Cathedral Kitchen is offering a free, 15-week culinary program, with classes from 8:30am – 3:00pm. There will be an information session on September 5th. Mike offered Ja'Net Dingle as a point of contact about the program. Lois Forman asked for a flyer to post on the JCFS job board. Frank Cirii posted the Cathedral Kitchen information in the chat.

Larry Cardwell, Pennsauken Township Business Development:

- Larry thanked the committee for keeping him updated on activity and important community information on jobs and training.

Irene Perez, Business Representative, NJ DVRS:

- Sixteen employers are registered for a targeted hiring event on June 22nd for individuals with disabilities and service-connected veterans. Registration for the hiring event is required. Attendees do not have to have an open case with DVR but they do have to be disabled. The flyer for the event is posted on the DOL website and can be forwarded to anyone who is interested.
- Employment is available in north and southern areas of NJ. Sea Box is offering jobs for laborers and people interested in construction and does offer employment for people with criminal backgrounds. OTC has entry level positions as well as positions requiring a degree. There are also remote jobs available. Forty-eight resumes have been collected to submit to employers for review and to set interviews.
- Bob Weil raised the possibility of producing a book of resources and events for all available employment and training opportunities. Jeff Swartz mentioned the addition of an events calendar to the Workforce Development Board website where such information could be posted.
- Jeff Deitz praised Irene for her skills and experience working with customers to develop resumes for federal and state job positions.

Bob Regensberger, Lockheed Martin:

- Lockheed Martin's website (www.lockheedmartin.com) lists open regional employment positions, including the Moorestown and Camden sites. There are a large number of jobs available to create a next-generation workforce. Positions range from engineers to technicians, engineering assistants, technical jobs in the STEM field and computer programming.
- Lockheed Martin continues to expand its relationship with Rowan College of Burlington County (RCBC) and with Rowan University/Glassboro's Rohrer College of Business on an MBA program coupled with technical programs with the School of Engineering.

Derena Shaffer, Camden County College (CCC):

- The college is on its summer schedule, so there is little to report. She anticipates the rush for late Summer course registration and the Fall semester registration would start in the coming weeks.
- Jeff Swartz offered that he would be attending the Adult Basic Education graduation later in the day. The graduations students come through the Camden County One-Stop and other partners.
- President Don Borden is retiring and will be replaced by Dr. Lovell Pugh-Bassett, who begins her new role at CCC on July 1st.
- Irene Perez asked if Camden County College offered any shorter-term programs for students who cannot afford a four-year college education that would qualify a person for a job at Lockheed Martin. Derena offered that the college offers programs in the engineering and computer science.

Lois Forman, Jewish Family and Children Services:

- JFCS has positions open for social services, clinical counseling, direct support professionals for the residential program and a Director of Senior Services.

- Services are available for families for financial support, veteran transportation services for VA appointments, food insecurity/free food delivery, FEMA funds for utilities and housing, as well as for health and other issues.

Bob Weil, Conner, Strong & Bucklew:

- Bob commented that he would like to revisit the issue of people from Camden City having transportation to employment in the suburbs. He would like to add the subject to the agenda for future discussion.
- Conner, Strong & Bucklew is hiring insurance professionals experienced in the employee benefits and property casualty lines. Lois Forman suggested Bob forward the hiring information to her to post on the JCFS job board.

Taylor Davis, KIPP School:

- KIPPS's school year is ending. Previous students from the middle school who are graduating from high and not attending college, are looking for entry level positions.

Jeffrey S. Swartz, Workforce Development Board

- Jeff reminded everyone to respond to their invitation Quarterly Board Meeting on June 22, 2022 and advised interested parties to request the Zoom meeting link.

NEXT MEETING

The next Business Services and Outreach Team meeting is scheduled on Thursday, July 21, 2022, at 2:00 p.m. This meeting will be conducted via Zoom Conferencing. Meeting notices and materials will be sent to the team.

ADJOURNMENT

Bob Weil asked for motion to adjourn. Irene Perez made the motion, seconded by Mike Leonetti. By unanimous vote to the affirmative, the motion carried, and the meeting adjourned at 2:53 p.m.

Submitted by:
Debra Vaughn
Administrative Assistant to the Executive Director