

## 2016-2017 Request for Proposals – WIOA Funds

On July 14, 2016, the Camden County WDB and Camden County released a Request for Proposals packet:

- 16-YS-01 – Requesting WIOA Out-of-School Youth Services.

Bidders Conference was held for the set of bid specifications on July 20, 2016.

Proposals were received at the WDB office on August 4, 2016. Four (4) proposals were received. The WDB staff did an initial review of each proposal to ensure all the requirements were met.

A review committee was appointed, consisting of Marie Meade, Marisol Vasquez, David McKie, and Laurie Maguire (Camden County Resource Center); Debbie Wolk, Tiffany Pressley, Janice Bryant, and Barbara Pape (Fiscal). All committee members have been and remain intimately familiar with the need for these services, and all committee members determined that none were in any conflict or potential conflict of interest as defined the Local Government Ethics Law.

The specifications set forth various expectations of the County, and included evaluation criteria upon which the vendors knew they would be judged. These included program design criteria, management criteria, and cost criteria. The methodology included a point computation and was established so as to not unfairly or illegally discriminate against or exclude otherwise capable vendors.

Review teams met, beginning on August 8, 2016, and did complete reviews of each of the proposals. Each proposal was reviewed by team members, and the scores were averaged to produce a final proposal score.

**\*\*The attached "Summary of Proposal Evaluation Scores" shows the vendors who submitted proposals for each of the requests for proposals and the scores.**

We are recommending the following contracts be awarded:

- **The Work Group** – To provide Out of School Youth services to 41 WIOA-eligible Youth. (The initial award under the contract will be for \$60,000 to provide services to 10 customers.)  
Address: 3720 Marlton Pike, Pennsauken, NJ 08110  
Contract Dates: September 1, 2016 through June 30, 2017  
Funding: \$246,000 WIOA Out of School Youth funds  
Performance Benchmarks: per the RFP
  
- **Camden County OEO** – To provide Out of School Youth services to 22 WIOA-eligible Youth. (The initial award under the contract will be for \$30,000 to provide services to 5 customers.)  
Address: 538 Broadway, Camden, NJ 08103  
Contract Dates: September 1, 2016 through June 30, 2017  
Funding: \$132,000 WIOA Out of School Youth funds  
Performance Benchmarks: per the RFP
  
- **YMCA of Burlington and Camden Counties** – To provide Out of School Youth services to 12 WIOA-eligible Youth. (The initial award under the contract will be for \$17,986.68 to provide services to 3 customers.)  
Address: 59 Centerton Rd., Mount Laurel, NJ 08054  
Contract Dates: September 1, 2016 through June 30, 2017  
Funding: \$71,946.68 WIOA Out of School Youth funds  
Performance Benchmarks: per the RFP
  
- **Career Team, LLC** – To provide Out of School Youth services to 25 WIOA-eligible Youth. (The initial award under the contract will be for \$36,000 to provide services to 6 customers.)  
Address: 250 State Street, Suite C2, North Haven, CT 06473  
Contract Dates: September 1, 2016 through June 30, 2017  
Funding: \$150,000 WIOA Out of School Youth funds  
Performance Benchmarks: per the RFP

YS-OEO	Max Available	Total Score #1	Total Score #2	Average Total Score	% of Available
Quality of Program Design	70	61	62	62	87.86%
Goals and Outcomes	20	12	13	13	62.50%
Agency Experience	20	16	16	16	80.00%
Fiscal Plan	15	15	15	15	100.00%
Total Proposal Score	125	104	106	105	84.00%

YS-The Work Group	Max Available	Total Score #1	Total Score #2	Average Total Score	% of Available
Quality of Program Design	70	66	66	66	94.29%
Goals and Outcomes	20	19	20	20	97.50%
Agency Experience	20	16	19	18	87.50%
Fiscal Plan	15	15	15	15	100.00%
Total Proposal Score	125	116	120	118	94.40%

YS - Career Team	Max Available	Total Score #1	Total Score #2	Average Total Score	% of Available
Quality of Program Design	70	46	50	48	68.57%
Goals and Outcomes	20	11	11	11	55.00%
Agency Experience	20	13	13	13	65.00%
Fiscal Plan	15	15	15	15	100.00%
Total Proposal Score	125	85	89	87	69.60%

YS - YMCA	Max Available	Total Score #1	Total Score #2	Average Total Score	% of Available
Quality of Program Design	70	68	66	67	95.71%
Goals and Outcomes	20	20	20	20	100.00%
Agency Experience	20	18	18	18	90.00%
Fiscal Plan	15	13	12	13	83.33%
Total Proposal Score	125	119	116	118	94.00%

<b>SUMMARY</b>	Max Available	Total Score #1	Total Score #2	Average Total Score	% of Available
YS-OEO	125	104	106	105	84.00%
YS-The Work Group	125	116	120	118	94.40%
Career Team	125	85	89	87	69.60%
YS-YMCA	125	119	116	118	94.00%